

Ferrandino & Son to Stream Free Snow Removal RFP Best Practices" Webinar"



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In an effort to share best practices in snow removal, and help companies better prepare for organizing, issuing and reviewing the results of Snow RFPs, Ferrandino & Son will broadcast a Snow Removal Best Practices" Webinar on Thursday, June 13, 2013, from 1-2 p.m. EST.

These best practices will be addressed in this free, one-hour webinar:

- Best Practices for Running a Snow RFP; from Timeliness to Best in Class Scopes to Different Bid Formats
- Best in Class Processes for Benchmarking Results
- How to Look Past Price to Determine Best Solutions for your Portfolio
- Scope of Work
- Pricing Models
- Expected Transitions once your Supplier(s) are Selected
- Managing Brand vs. Cost
- Learn what your Competition is Doing

To learn more about this webinar, or to register, visit www.ferrandinoandson.com.

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